Capital Equipment Team,

As you all know, Henry Schein recently published the results of the 2017 Culture *PULSE* Survey and there were many areas our team demonstrated strength and confidence in, such as:

1. **Confidence is the future success of the company**
2. **Pride in working Henry Schein Animal Health**
3. **Belief that Leadership acts with integrity and believes in “doing the right thing”**

We also identified a few areas where we have an opportunity to develop. These areas were:

1. **Work/Life Balance**
2. **Process and Bureaucracy**
3. **Functional Tools**

A committee made up of various members of the team has been appointed to gain a greater understanding of the specific issues the marketing team, **which includes you** ☺ may be having and put forth suggestions of how we can grow and evolve in a positive way that helps the team be more productive. The committee fully understands you face unique challenges as team members located in the field and it is imperative we gain your unique perspective in these matters. PLEASE take the time to fill out the survey in detail. I know all of you have a lot to say in these matters and your opinion is desperately needed.

These questions were developed from the survey results and feedback we personally received. It’s important to note that **THIS SURVEY IS ANONYMOUS! Only the results of the total group will be quantified and reviewed.**

We ask that you click on the link: [CES Survey](https://www.quiz-maker.com/QRA546N)

Take 10-15 minutes to minutes to answer the questions and submit it. The more detailed you are in your answers, the more it helps us take the appropriate next steps forward. If you have no comment because you do not experience the issue in the question, simply click “N/A”.

We appreciate your feedback and time!

Sincerely,

The Pulse Action Committee